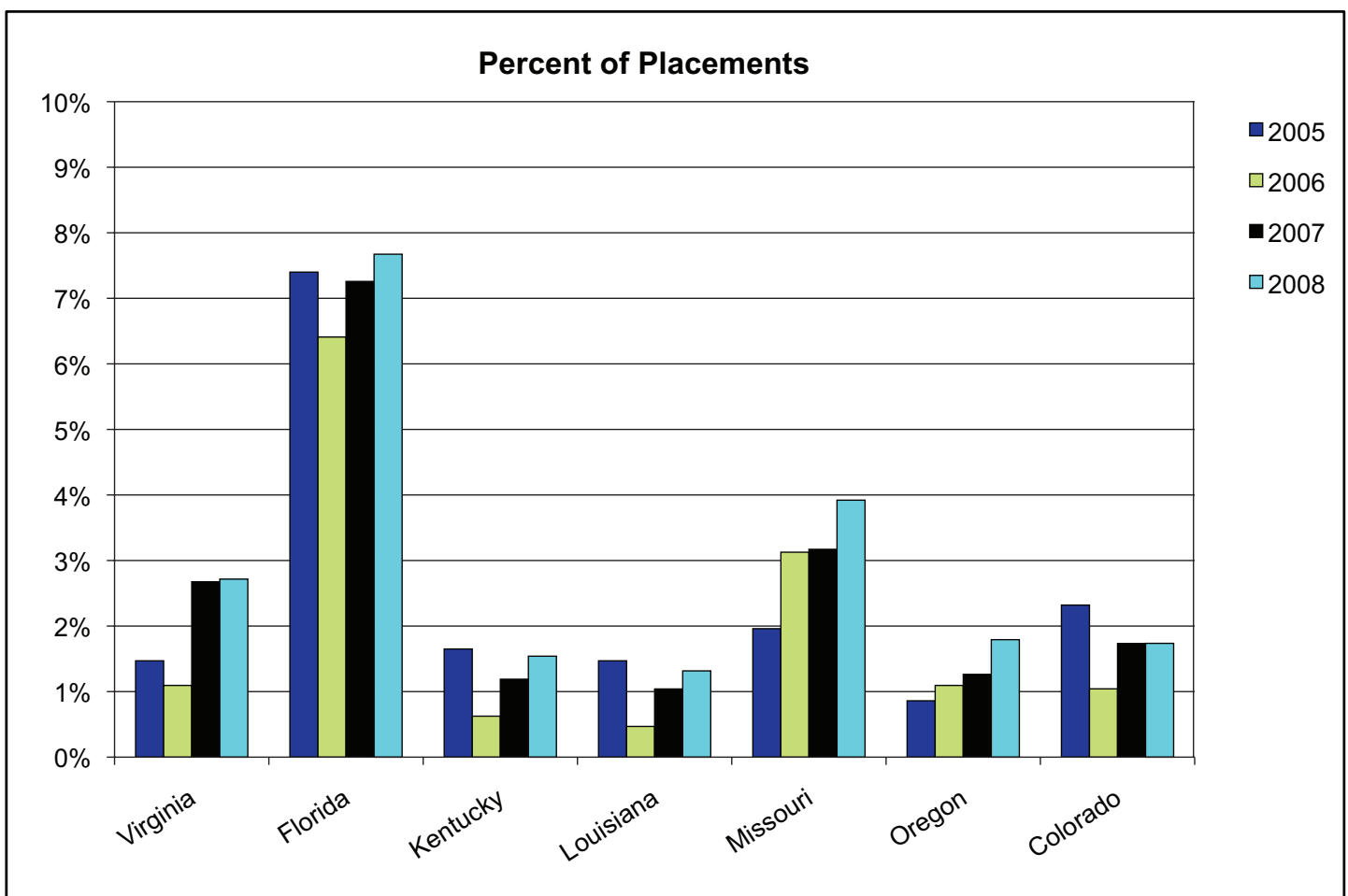


## Key Findings

The following results and conclusions were reached by historical and current year trend analyses performed by the MGMA Survey Operations staff. These analyses provide more information on current starting salary figures, as well as factors that influence starting salary. The analyses focus on relocation placement and starting salary compensation. The report reflects data submitted for physician placements that occurred in fiscal year 2008.

### Physician Placement Location Analysis

*Location of Placement:* Location of placement indicates the state in which the physician was placed, which may or may not represent relocation from another state. Between 2006 and 2008, only seven states have shown an increasing trend for placements, as reported in the graph below. The largest increase in placements between 2006 and 2008 occurred in Virginia (1.62 percent) and Florida (1.26 percent). However, as Florida continues to show a steady increase in placements, the placement levels in Virginia appear to be leveling off. Missouri experienced a slight increase in placements between 2006 and 2007, a trend that continued in 2008 (+0.75 percent).



North Carolina, a state that between 2005 and 2007 showed a trend toward decreasing placements, broke that trend in 2008 with a slight increase in placements over 2007 (+0.32 percent).