

Overview

Introduction

Purpose

Each year, MGMA surveys medical practices to obtain the most recent physician compensation and production data. This year, MGMA's *Physician Compensation and Production Survey: 2009 Report Based on 2008 Data* continues to be a significant benchmarking tool for medical group practices and will assist medical practice executives in evaluating the ranges of compensation and productivity for both full-time-equivalent (FTE) physicians and nonphysician providers. The report also allows users to compare and learn more about the factors affecting compensation and production.

Description

In this report you will find

- Complete data on more than 50,000 physicians and nonphysician providers categorized by specialty;
- Complete data on more than 2,000 group practices categorized by demographic category;
- Data reported for more than 100 physician specialties and more than 25 nonphysician provider specialties;
- More than 10 performance ratios that illustrate the relationship between compensation and productivity; and
- Productivity measures of collections for professional charges, gross charges, ambulatory encounters, hospital encounters, and surgical/anesthesia cases as well as total and physician work relative value units (RVUs).

What's New?

- Several surgical specialties were added to the summary tables this year
 - orthopedic surgery: hand
 - orthopedic surgery: hip and joint
 - orthopedic surgery: spine
 - surgery: plastic and reconstruction
- Two new subspecialties were added to the physician tables:
 - ophthalmology: corneal and refractive surgery
 - pain management: nonanesthesia
- Expanded key findings, including new analyses of:
 - the relationship between compensation and production
 - compensation per wRVU by quartile of production
 - nonphysician provider key indicators

Data Collection

In January 2009, MGMA Survey Operations mailed invitations to both MGMA member and nonmember organizations that included both medical group practices and other types of organizations involved in physician practice management. The method of participation was almost completely electronic (99.6 percent via the Web portal and Excel survey).

Response Rate

The table illustrates the response rate for this report.

	Medical Practices	
	Count	Percent
Invitations mailed	10,683	100.00%
Undeliverable	197	1.84%
Invitations reaching recipients	10,486	98.16%
Responses	2,312	22.05%
Excel surveys	754	32.61%
Web surveys	1,549	67.00%
Paper surveys	9	0.39%
*Ineligible or incomplete surveys	66	2.85%
Completed surveys included in the report	2,246	
**Gross response rate		22.05%
***Net response rate		21.42%

*Missing required answers; not a full year of data; academic practices or ambulatory surgery centers.
 **((Number of responses divided by the number of invitations reaching recipients) × 100.
 ***((Responses minus ineligible or incomplete surveys) divided by invitations reaching recipients) × 100.