

Overview

Introduction

Purpose

Each year, MGMA surveys members and nonmembers to obtain the most recent management compensation and benefit data. MGMA's *Management Compensation Survey: 2009 Report Based on 2008 Data* continues to be a significant benchmarking tool for medical practices and those interested in assessing the annual compensation and benefit patterns of physician executives, executive management, senior management, general management, specialists, and supervisors within a medical group practice environment.

Description

In this report you will find

- Complete management compensation and benefit data of responding medical practices for more than 50 key management positions within both physician-owned practices and hospital- or integrated delivery system-owned practices, including two physician executive positions; and
- Summary statistics to compare and learn more about the different factors driving compensation and benefits for a variety of management positions within medical group practices.

Data Collection

In January 2009, MGMA Survey Operations mailed invitations to both MGMA member and nonmember organizations that included both medical group practices and other types of organizations involved in physician practice management. The method of participation was almost completely electronic (99.6 percent via the Web portal and Excel survey).

Response Rate

The table illustrates the response rate for this report.

	Medical Practices	
	Count	Percent
Invitations mailed	10,683	100.00%
Undeliverable	197	1.84%
Invitations reaching recipients	10,486	98.16%
Responses	1,462	13.94%
Excel surveys	216	14.77%
Web surveys	1,240	84.82%
Paper surveys	6	0.41%
*Ineligible or incomplete surveys	12	0.82%
Completed surveys included in the report	1,450	
**Gross response rate		13.94%
***Net response rate		13.83%

*Missing required answers; not a full year of data; academic practices or ambulatory surgery centers.
 **(Number of responses divided by the number of invitations reaching recipients) × 100.
 ***((Responses minus ineligible or incomplete surveys) divided by invitations reaching recipients) × 100.