

# Overview

## Introduction

### Purpose

In an effort to keep up with changing times, MGMA surveyed its members and nonmembers to obtain the most recent medical directorship and on-call compensation data. In its inaugural year, MGMA's *Medical Directorship and On-Call Compensation Survey: 2009 Report Based on 2008 Data* is an essential benchmarking tool for medical group practices that allows medical practice executives the opportunity to evaluate compensation ranges for medical directorships and on-call physicians. The report also allows users to compare and identify factors that affect directorship and on-call remuneration.

### Description

In this report you will find

- Complete data on more than 700 directorships from more than 200 medical organizations;
- Complete data on more than 2,500 providers from more than 300 medical organizations;
- Annualized medical directorship compensation by group and individual characteristics;
- Hourly, daily, weekly, monthly, and annual on-call compensation rates;
- Comparison of directorship compensation based on the scope of responsibilities;
- Key variables impacting physician on-call pay rates in national markets;
- Time spent on directorship duties;
- Data to quantify on-call physician coverage for physicians not receiving additional on-call compensation; and
- Data reported for more than 100 physician specialties.

### Data Collection

In August of 2008, MGMA mailed invitations to both member and nonmember organizations, which included both medical group practices and other types of organizations involved in physician practice management. MGMA e-mailed participation invitations to medical practices, as well. This year, participation was completely electronic, with 100 percent of responses occurring via the Web portal and Excel survey.

### Response Rate

The tables illustrate the response rates.

<b>Response Rate for Medical Directorship Survey</b>		
	<b>Medical Practices</b>	
	<b>Count</b>	<b>Percent</b>
<b>Invitations mailed</b>	2,349	100.00%
Undeliverable	259	11.03%
Invitations reaching recipients	2,090	88.97%
<b>Responses</b>	212	10.14%
Excel surveys	1	0.47%
Web surveys	211	99.53%
Paper surveys	0	0.00%
*Ineligible or incomplete surveys	1	0.47%
<b>Completed surveys included in the report</b>	211	
**Gross response rate		10.14%
***Net response rate		10.10%

\*Missing required answers; not a full year of data; academic practices or ambulatory surgery centers.

\*\*((Number of responses divided by the number of invitations reaching recipients) x 100.

\*\*\*(((Responses minus ineligible or incomplete surveys) divided by invitations reaching recipients) x 100.

**Response Rate for On-Call Compensation Survey**

<b>Medical Practices</b>		
	<b>Count</b>	<b>Percent</b>
<b>Invitations mailed</b>	2,349	100.00%
Undeliverable	259	11.03%
Invitations reaching recipients	2,090	88.97%
<b>Responses</b>	212	10.14%
Excel surveys	1	0.47%
Web surveys	211	99.53%
Paper surveys	0	0.00%
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\*\* $(\text{Number of responses} / \text{the number of invitations reaching recipients}) \times 100$ .

\*\*\* $((\text{Responses minus ineligible or incomplete surveys}) / \text{invitations reaching recipients}) \times 100$ .